



Mekatronics, Inc.

REMANUFACTURING

Rising equipment costs in recent years have placed an increasing strain on a nagging management decision: Rebuilding used machines or replacing them with new models.

Faced with current economic conditions, cost-conscious binders have responded favorably to the *swap* program we have had in effect for some years. Everyone has acknowledged that *swapping* their used obsolete machine with a *like-new* remanufactured one is a sound and practical approach to extend the useful life of older machines while maintaining high efficiency levels and uninterrupted productivity.

Most Rounder & Backers, Hydropresses, Speed-Nips and Versamatics in operation today are over forty years old. Most of their components such as motors, pumps, valves, cylinders and controls have long become obsolete and the parts are no longer available from suppliers. We have supported these machines to the best of our ability, but can no longer continue to do so effectively. A custom-made obsolete splined pump-motor coupling, for example, costs more than an entire new motor of a different brand.

Skilled remanufacturing can revitalize a ready-for-retirement machine and restore it to productive *new-life*.

Remanufactured machines should not be confused with rebuilt or reconditioned machines. Remanufacturing not only involves bringing the unit back to original specifications, but also involves updating and modifying the machine to make it equal to a similar unit manufactured today. Our remanufacturing is performed by the same highly skilled craftsmen who build our new machines.

By *swapping* your machine with a *like-new*, remanufactured model, your down-time can be kept to less than one hour. You simply keep using your machine until the replacement machine is brought right next to it and the power is switched from the old to the new.

Our standard one-year *new-machine* warranty applies. Feel free to call for more detailed information.